



FY17 Investor Presentation

Omaxe - Vision & Mission

Vision

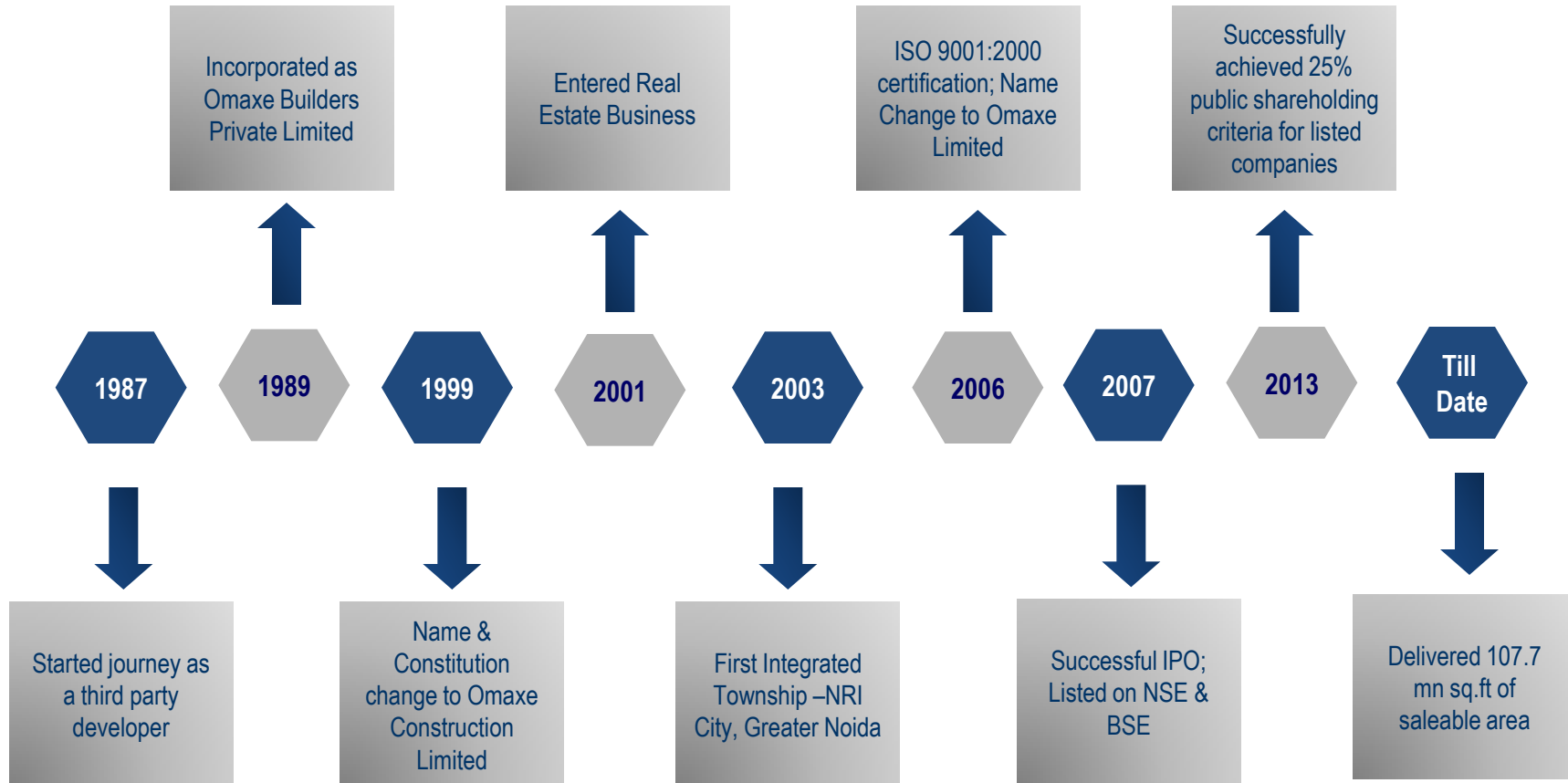
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 75.9 mn sq ft
(Delivered across 26 cities 8 states)**

Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,575

**No. of Projects (ongoing): 11 Group Housing, 16 Townships, 9 Commercial
Malls/ Hotels/ SCO**

Our Presence Across India

08 States | 27 Cities

PUNJAB

- ✓ Amritsar ✓ Derabassi
- ✓ Ludhiana ✓ Bathinda
- ✓ Patiala ✓ Rajpura
- ✓ New Chandigarh

RAJASTHAN

- ✓ Jaipur ✓ Bhiwadi

HIMACHAL PRADESH

- ✓ Baddi

UTTARAKHAND

- ✓ Rudrapur

DELHI



HARYANA

- ✓ Rohtak ✓ Sonapat
- ✓ Faridabad ✓ Gurgaon
- ✓ Bahadurgarh ✓ Palwal
- ✓ Yamuna Nagar

MADHYA PRADESH

- ✓ Indore

UTTAR PRADESH

- ✓ Noida Greater Noida ✓ Agra
- ✓ Lucknow ✓ Vrindavan ✓ Allahabad
- ✓ Ghaziabad

Map not to scale

Business Overview (Q4 FY 17 vis-à-vis Q4 FY 16)

	Q4 FY 17	Q4 FY 16	Change
Area Sold (mn sq.ft)	0.80	1.32	-39%
Value of Booking (Rs. Cr)	154	313	-51%
Avg Rate psf (Rs. INR)	1,914	2,368	-19%

Particular	Q4 FY17		Q4 FY16	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.23	2	0.64	149
Commercial	0.57	152	0.68	164
Total	0.80	154	1.32	313
Avg Rate psf (Rs. INR)	1,914		2,368	

Area delivered during the quarter is 1.3 mn sqft

Business Overview (FY 17 vis-à-vis FY 16)

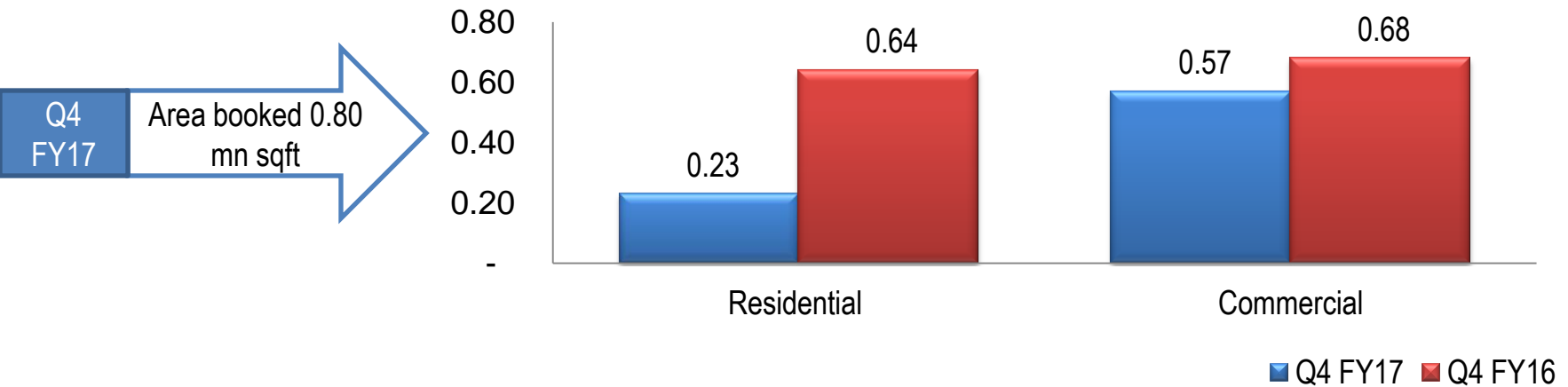
	FY 17	FY 16	Change
Area Sold (mn sq.ft)	3.20	4.89	-35%
Value of Booking (Rs. Cr)	946	1,648	-43%
Avg Rate psf (Rs. INR)	2,956	3,372	-12%

	FY17		FY16	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.84	407	3.74	1,264
Commercial	1.36	539	1.15	384
Total	3.20	946	4.89	1,648
Avg Rate psf (Rs. INR)	2,956		3,372	

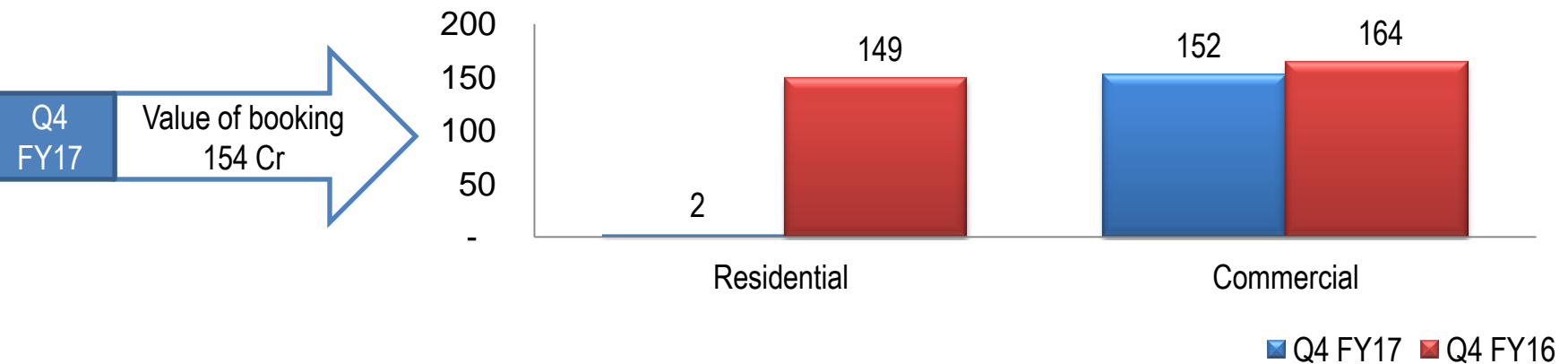
Area delivered during the year is 5 mn sqft

Business Operation (Q4 FY 17 vis-à-vis Q4 FY 16)

Area Booked (Mn Sqft)

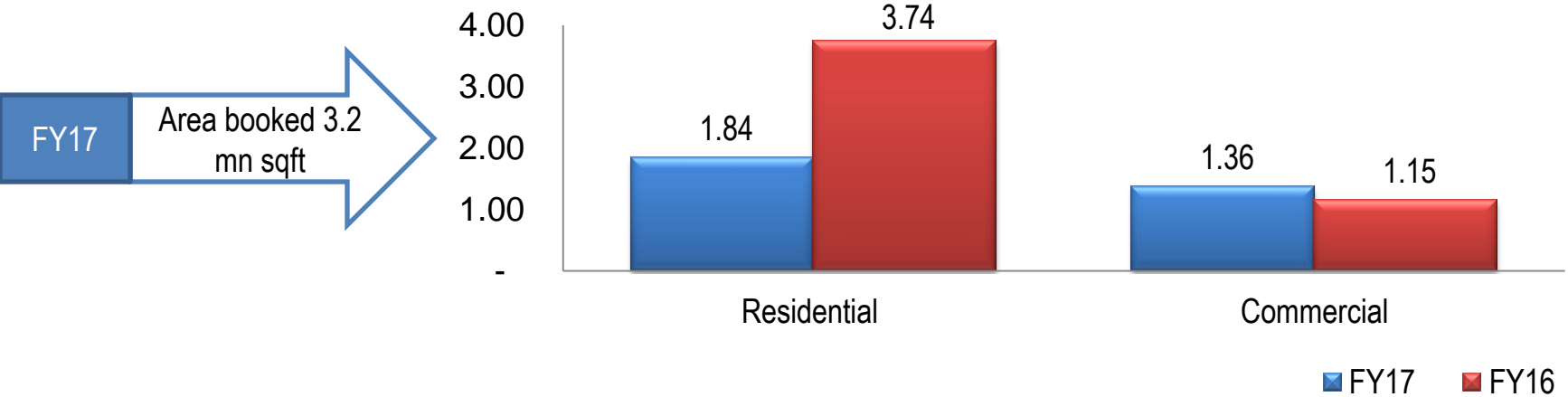


Value Of Booking(Rs in Cr)

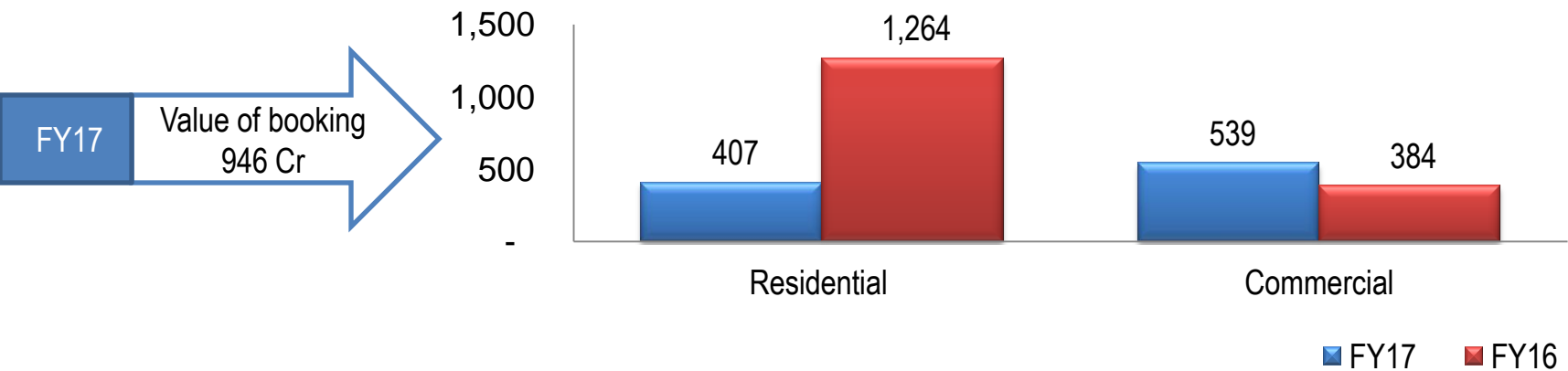


Business Operation (FY 17 vis-à-vis FY 16)

Area Booked (Mn Sqft)



Value Of Booking (Rs in Cr)



Financial Highlights

Results (Q4FY17 & FY17)

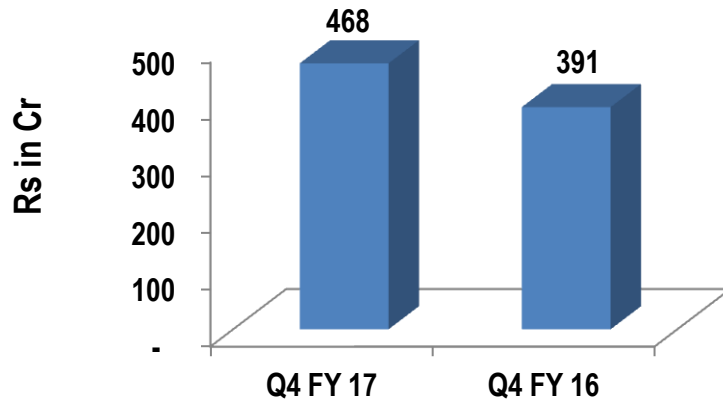
Fig in ₹ Cr.

Particulars	Quarter Ended		Year Ended	
	Q4 FY17	Q4 FY16	FY17	FY16
Turnover	468	391	1,686	1,440
EBIDTA	58	81	343	296
PBT	23	50	179	139
PAT	13	29	102	77
EPS (Diluted) INR	0.71	1.59	5.57	4.22

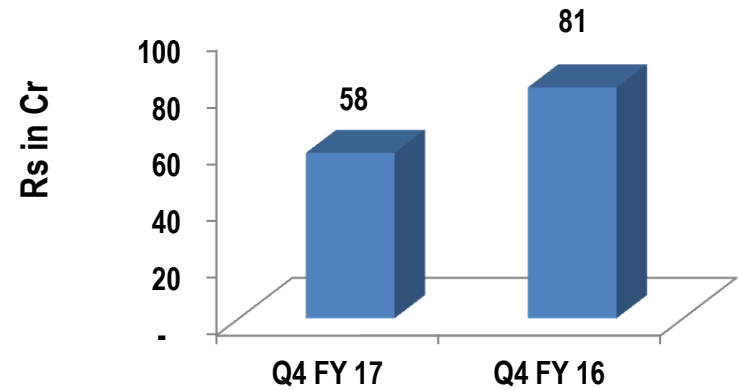
**Turnover Includes Income from Operations & Other Income*

Operational Glimpse (Q4 FY17 vis-à-vis Q4 FY16)

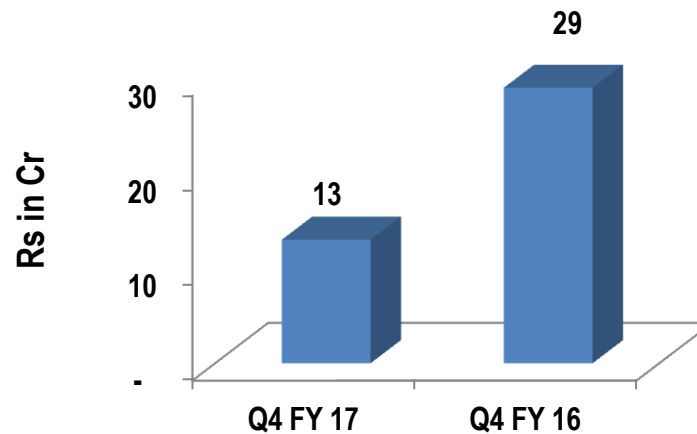
Income from Operation (Cr.)



EBITDA (Cr.)

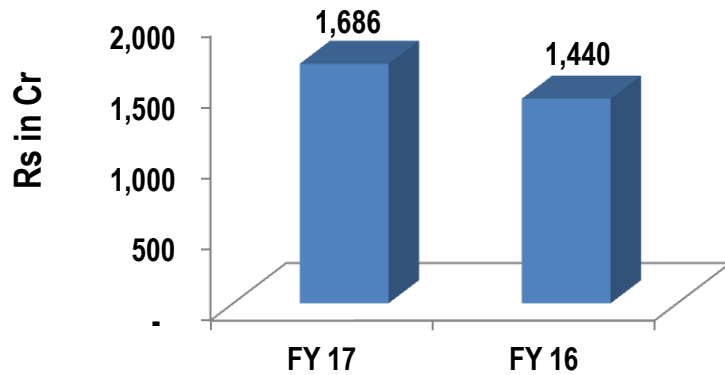


PAT (Cr.)

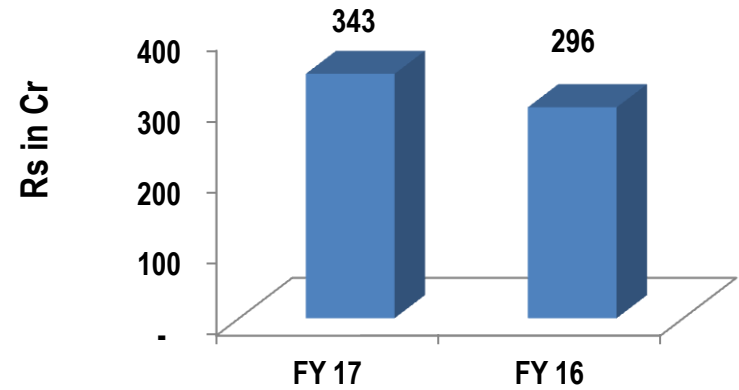


Operational Glimpse (FY17 vis-à-vis FY16)

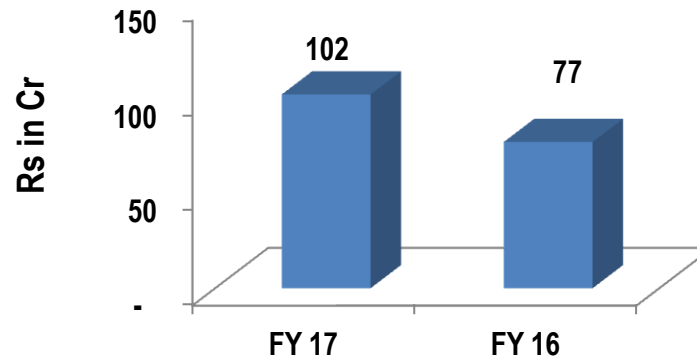
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



New Projects launched in FY17

Particulars	Category	Region	Area Sold (Lac sq.ft)	Sold Value(Cr)
The Resort	Group Housing	Chandigarh	5.21	180
Hazratganj Residency	Group Housing	Lucknow	3.11	112
Omaxe Galleria	Commercial	Bahadurgarh	0.94	32
Royal Street Shops	Commercial	Ludhiana	0.45	28

Financial Highlights

Q4FY17 Debt Status (as on 31th March, 2017)

Particulars	Amount in Cr.
Gross Debt Position (December 31, 2016)	1,410
Add: Loans availed during the Quarter	208
Less: Repaid during the Quarter	(123)
Less: Working Capital Limit & Others	(20)
Gross Debt Position (March 31, 2017)	1,475
<i>Debt Repayment Schedule</i>	
Debt Repayment in next 3 months	149

Financial Highlights

FY 17 Debt Status (as on 31th March, 2017)

Particulars	Amount in Cr.
Gross Debt Position (March 31, 2016)	1,306
Add: Loans availed during the year	743
Less: Repaid during the year	(560)
Less: Working Capital Limit & Others	(14)
Gross Debt Position (March 31, 2017)	1,475
<i>Debt Repayment Schedule</i>	
Debt Repayment in next 12 months	591
Net worth	2,119

Financial Highlights

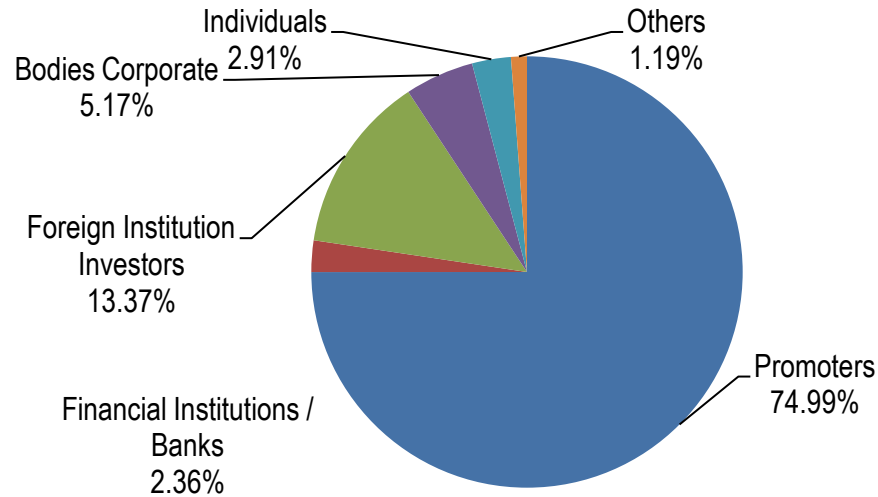
Cash Flow Position (Q4FY17 & FY17)

Fig in ₹ Cr.

Particulars	Q4 FY17	FY17
Cash Flow from Operation	385	1,577
Total Inflow (A)		
Construction and Other Overhead Expenses	214	902
Admin, selling & Others expenses	167	617
Financial expenses	52	203
Dividend payout		
Total outflow (B)	433	1,722
Net cash flow (A-B)=C	(48)	(145)
Net Borrowings (D)	85	183
Net Balance (C+D)	37	38

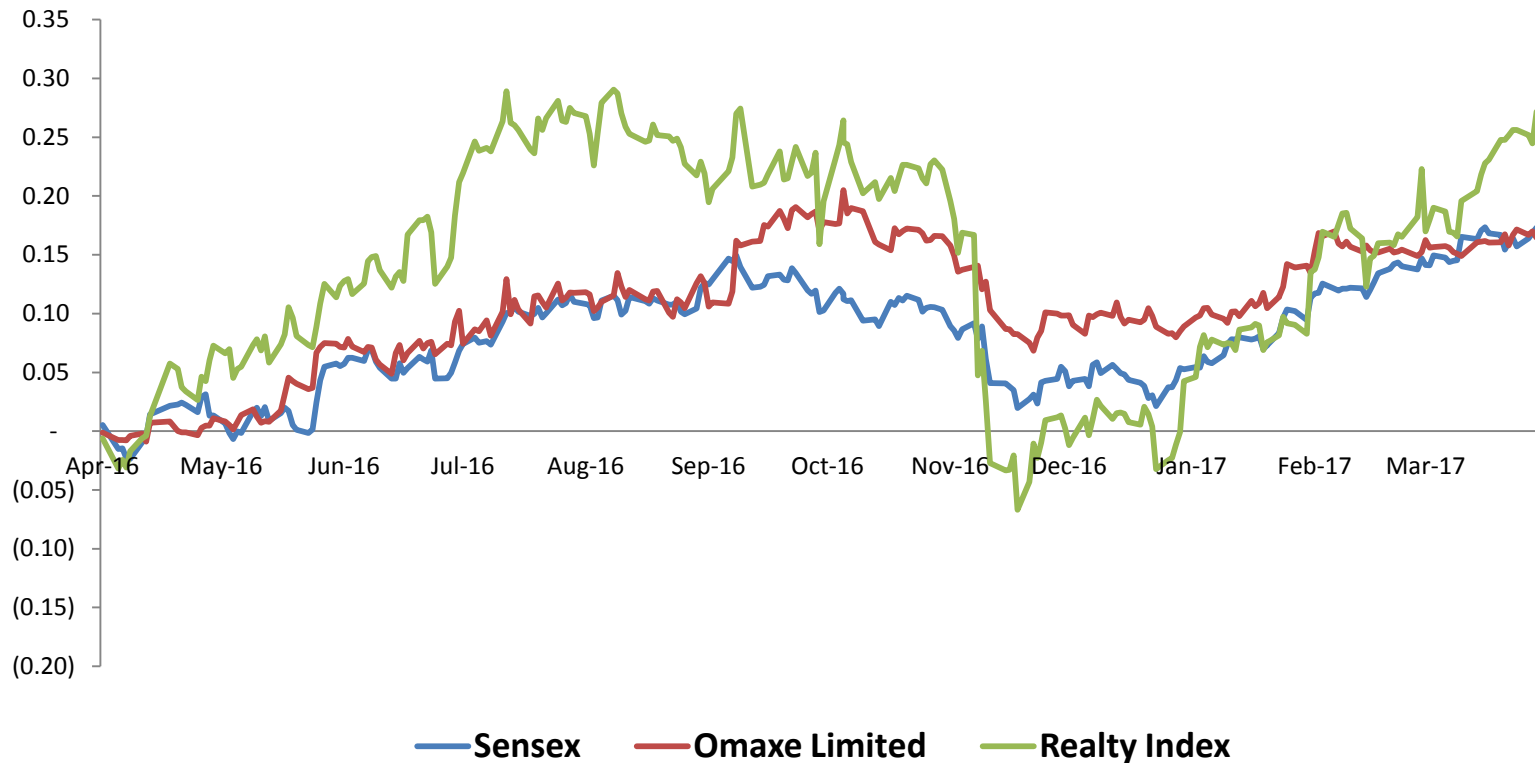
Shareholding Pattern

As on March 31, 2017



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,312,700	2.36%
Foreign Institution Investors	24,456,653	13.37%
Bodies Corporate	9,462,063	5.17%
Individuals	5,327,015	2.91%
Others	2,175,915	1.19%
Total	18,29,00,540	100.00%

Omaxe Limited – Share price movement



Last Trading Price
As on May 26, 2017

INR 200.55

52 Week High

INR 205.00

52 Week Low

INR 152.40

Market Capitalization

INR 3668 cr

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